

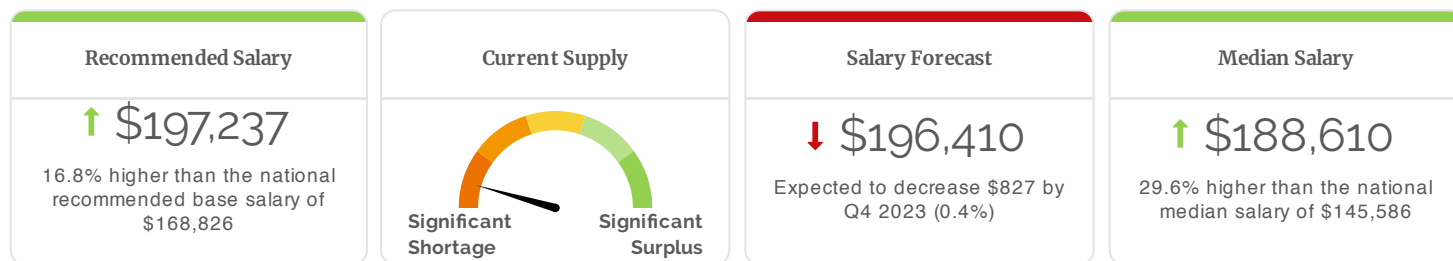
Chief Financial Officer (CFO)

Salary Answers

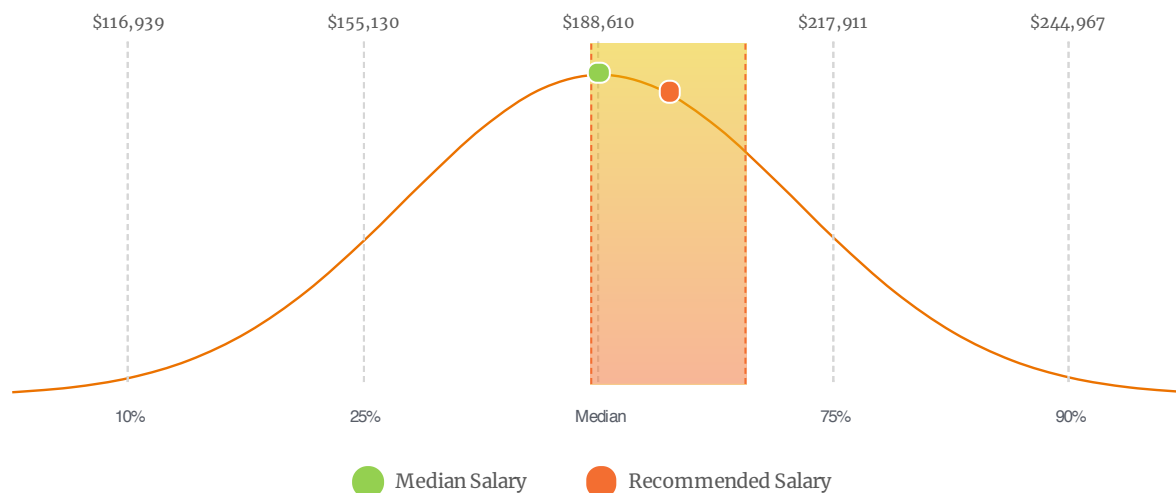
Report Parameters:

Metro Area:	Kansas City, MO-KS	Education:	Post-Baccalaureate Certificate
Experience:	4 - 6 years	Industry:	All Industries
Number of Employees:	All Employees	Annual Revenue Range:	All Revenues

Key Insights



Chief Financial Officer (CFO) Recommended Salary



Source: LaborIQ proprietary ATILA® Technology

Recommended Salary Range: \$187,375 - \$207,099

The median salary for the "Chief Financial Officer (CFO)" job title in Kansas City, MO-KS is \$188,610. Based on the criteria selected with 4 - 6 years experience and Post-Baccalaureate Certificate, the recommended salary is between \$187,375 and \$207,099.

Talent availability for the "Chief Financial Officer (CFO)" job title, matching your criteria in Kansas City, MO-KS is in significant short supply. Consider boomerang employees or recruiting from other metro areas to fill vacancies in this role. Non-traditional benefits may help attract talent, if your budget is below the recommended salary range.

Why It Matters

The median salary for the "Chief Financial Officer (CFO)" job title has increased by 9.0% compared with the same time last year. Based on the criteria selected, you can expect to pay 5.0% more than the current median salary. Expect salaries to remain steady through the next four quarters.

It is currently a job candidate's market and will remain that way even as talent supply will remain steady through the next 4 quarters.

Skills & Job Responsibilities

Job Responsibilities

Direct or coordinate an organization's financial or budget activities to fund operations, maximize investments, or increase efficiency.

Appoint department heads or managers and assign or delegate responsibilities to them.

Supervise employees performing financial reporting, accounting, billing, collections, payroll, and budgeting duties.

Analyze operations to evaluate performance of a company or its staff in meeting objectives or to determine areas of potential cost reduction, program improvement, or policy change.

Coordinate and direct the financial planning, budgeting, procurement, or investment activities of all or part of an organization.

Directs the preparation of all financial statements, including income statements, balance sheets, shareholder reports, tax returns, and governmental agency reports.

Compares sales and profit projections to actual figures and budgeted expenses to actual expenses; makes or oversees any necessary adjustments to future projections and budgets.

Reviews planning process and suggests improvements to current methods.

Analyzes operations to identify areas in need of reorganization, downsizing, or elimination.

Works with the President and other executives to coordinate planning and establish priorities for the planning process.

Studies long-range economic trends and projects their impact on future growth in sales and market share.

Identifies opportunities for expansion into new product areas.

Oversees investment of funds and works with investment bankers to raise additional capital required for expansion.

Hard Skills

Accounting

Auditing

Financial Statements

Investments

Planning

Strategic Alliance

Financial Management

Financial Planning

Internal Controls

Entrepreneurial

Budgeting

Forecasting

Excel

Financial Data

Managed Care

Soft Skills

Judgment and Decision Making

Critical Thinking

Complex Problem Solving

Speaking

Coordination

Management of Personnel Resources

Social Perceptiveness

Monitoring

Negotiation

Active Listening

Systems Evaluation

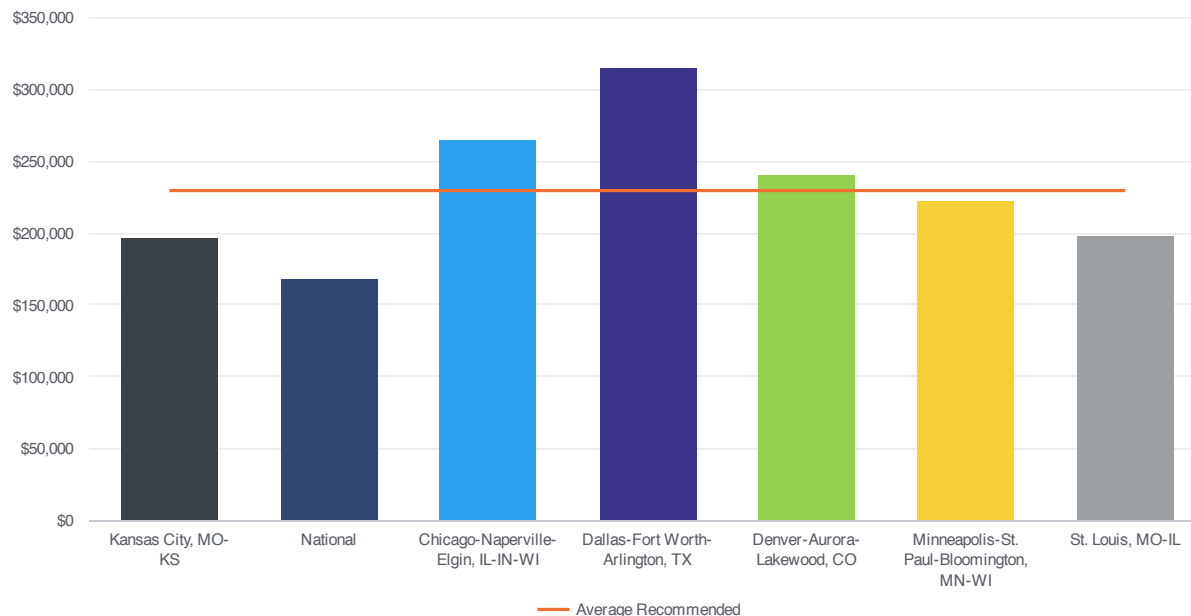
Systems Analysis

Reading Comprehension

Management of Financial Resources

Persuasion

Salary Comparison for Chief Financial Officer (CFO)

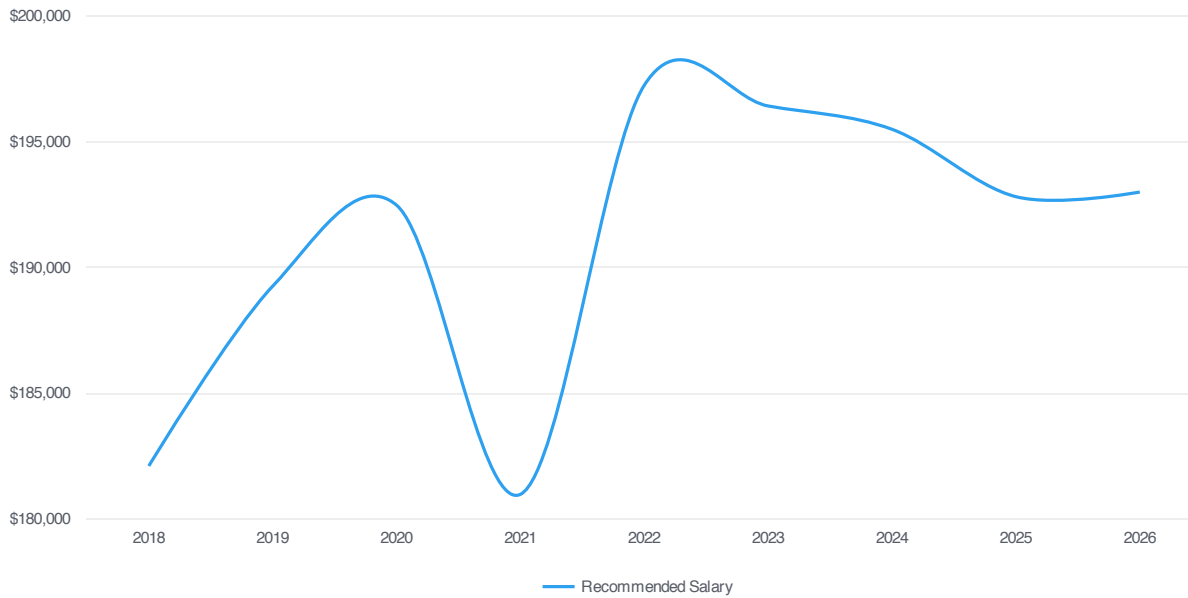


Source: LaborIQ proprietary ATILA® Technology

The recommended base salary for the "Chief Financial Officer (CFO)" job title in Kansas City, MO-KS is \$197,237. This salary is 16.8% above the national recommended base salary of \$168,826.

Among the list of metro areas to compare, the lowest recommended base salary for the "Chief Financial Officer (CFO)" job title is \$197,237 and can be found in Kansas City, MO-KS. Recruiting within this metro area would be the most cost-effective, of those compared.

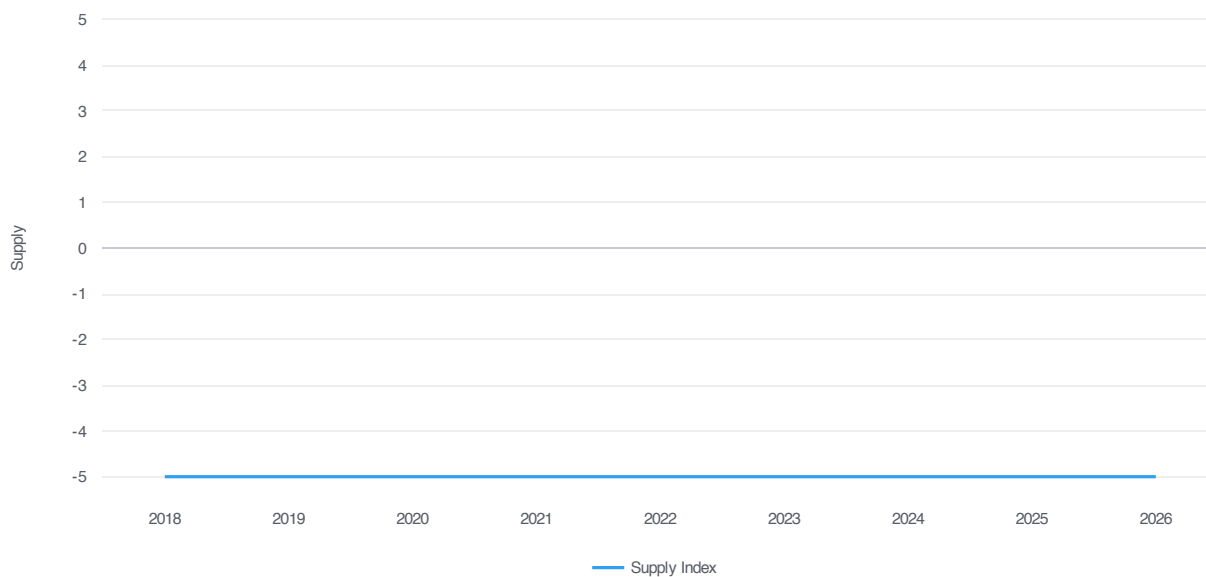
Recommended Salary Forecast



Source: LaborIQ proprietary ATILA® Technology

Based on selected criteria and the current market outlook, the recommended salary for the "Chief Financial Officer (CFO)" job title in Kansas City, MO-KS is forecasted to decrease by 0.4% and reach \$196,410 one year from now. Expect to see a slowdown in salary growth for the "Chief Financial Officer (CFO)" job title over the next five years.

Supply for Chief Financial Officer (CFO)



Talent availability for the "Chief Financial Officer (CFO)" job title matching your criteria in Kansas City, MO-KS is in significant short supply.

Forecasted talent availability for this job will remain tight over the next five years. If you are actively hiring for this role, consider recruiting in other metro areas and offering at least the recommended salary. Competitive compensation and benefits will help with recruitment and retention.

Report Category Definitions

Median Pay Rate

Refers to the "middle" wage for the Industry Occupation. Half of the workers earned less than the median salary, and half earned more.

Recommended Pay Rate

Market-competitive pay rate, calculated based on education, experience, industry and supply for the job, in the metro. Assumes 2,080 hours per year.

Recommended Pay Rate Forecast

Refers to the forecasted market-competitive pay rate, calculated based on wage growth, job growth, supply and unemployment for the job, in the metro.

Current Supply

Refers to the availability of talent based on the education and experience selected, in addition to unemployment for the occupation and metro

LaborIQ Data Accuracy

LaborIQ Compensation Answers are generated through a proprietary [ATILA® Technology](#), combining advanced data science algorithms and machine learning. Through our proprietary data intake process and state and national employment surveys, this method produces 18 trillion data points which are validated against 8.6 million company pay stubs each month.

This exclusive technology consumes and cleanses unemployment, wage growth, industry, occupational supply and demand, and economic performance data, ensuring accuracy for all job levels and specialties.